**Skills for the new productive and organizational paradigms**

**Course abstract:**
Knowing and Understanding your Job Market is a course aiming at presenting the different opportunities available after a PhD in one of the macro-areas of interest of the IMT School. The course has been divided in modules corresponding to the different PhD tracks and although all the PhD students and recent alumni are invited to participate each module is of special interest for the PhDs and alumni of the corresponding track.

**Analysis and Management of Cultural Heritage** module – AMCH by Dr. Ahmed Shams (Henley Business School, Durham University)
Over 300,000 people are employed in the EU cultural heritage sector, while 7.8 million jobs are indirectly linked to heritage. The cultural heritage job market is ruled by the interdisciplinary nature of the specialisation and responsibilities & skills, funding, cross-sectoral collaboration and priorities (policy) of the public sector. But what does the above mean to an undergraduate or postgraduate degree holder in cultural heritage to find a full or part time job in academia or industry on graduation? This talk and Q&A session is designed to guide the students and early career alumni through different grant and non-grant job market resources, with focus on the required soft and hard skills. It discusses different [Lateral] entry channels to the job market to better understand present trends and market dynamics. The session will encourage thoughts about the graduate’s unique selling skills and how to increase their visibility through networking and targeted specialist audience. A special section of the talk will focus on grant applications and negotiation for early career researchers and showcasing their work.

**Computer Science and Systems Engineering** – CSSE by Dr. Diego Colombo (Microsoft UK)
Is there a bright future that awaits Ph.D. graduates? To make a long story short: yes it is just out there. Both Academia and Industry are challenging environments with different rewards but also different obstacles to overcome. After a “few” years in the industry and continuously engaging with academia and graduates, this session is an opportunity to share experiences but also explore the job market evolution and opportunities for Ph.D. students and graduates

**Economics, Networks and Business Analytics** – ENBA by Dr Letizia Montinari (OECD Paris)
The talk will provide the students at IMT Lucca with general advice on how to make their job search more effective and will mainly focus on career paths in International Organizations (IOs). The first part will give to the students an overview of the career options available after the completion of their postgraduate studies in Economics, with emphasis on opportunities in IOs. In addition, it will discuss the skills required to work in an IO, including those skills that students are less likely to acquire during a PhD. This session will also give advice on how to start a career in an IO. The second part will go through the main steps of most IOs' recruitment process. It will provide tips on how to find suitable job opportunities, prepare for the selection process and avoid common mistakes. Examples will be provided based on the current OECD recruitment process. Both sessions will be interactive and will be followed by Q&A sessions.

**Class schedule:**

AMCH module: November 16th from 10:00am to 1:00pm (conference room – IMT School, San Ponziano, Lucca)

CSSE module: November 28th from 3:00 to 6:00pm (conference room – IMT School, San Ponziano, Lucca)

ENBA module: November 30th from 1:30 to 4:30pm (classroom 1 – IMT School, San Francesco Complex, Lucca)